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NEW FOCUS AUTO TECH HOLDINGS LIMITED

新焦點汽車技術控股有限公司*

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 360)

INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2013

The board of directors of the Company (the "Board") of New Focus Auto Tech Holdings Limited (the "Company") hereby presents the unaudited consolidated results of the Company and its subsidiaries (collectively the "Group") for the six months ended 30 June 2013, together with the unaudited comparative figures for the corresponding period in 2012, as follows:

Unaudited Consolidated Statement of Comprehensive Income

For the six months ended 30 June 2013

(Expressed in Renminbi)

	Note	Six months ended 30 June	
		2013 RMB'000 (Unaudited)	2012 RMB'000 (Unaudited)
Turnover	3	655,612	660,249
Cost of sales and services		(456,293)	(472,324)
Gross profit		199,319	187,925
Other revenue and gains or losses		5,724	10,676
Distribution costs		(169,769)	(124,472)
Administrative expenses		(86,308)	(66,602)
Impairment loss on goodwill		(7,164)	–
Impairment loss on other intangible assets		(6,836)	–
Finance costs	4	(15,606)	(12,288)
Loss before taxation		(80,640)	(4,761)
Income tax expenses	5	(1,387)	(5,546)
Loss for the period		(82,027)	(10,307)
Other comprehensive income			
Item that may be reclassified subsequently to profit or loss:			
Exchange differences on translation of foreign operations		(5,755)	796
Other comprehensive income for the period, net of tax		(5,755)	796
Total comprehensive income for the period		(87,782)	(9,511)

* For identification purpose only

Unaudited Consolidated Statement of Comprehensive Income (Continued)

For the six months ended 30 June 2013

(Expressed in Renminbi)

	Note	Six months ended 30 June	
		2013 RMB'000 (Unaudited)	2012 RMB'000 (Unaudited)
(Loss)/Profit for the period attributable to			
– Owners of the Company		(82,238)	(19,226)
– Non-controlling interests		211	8,919
		(82,027)	(10,307)
Total comprehensive income attributable to			
– Owners of the Company		(87,993)	(18,558)
– Non-controlling interests		211	9,047
		(87,782)	(9,511)
Loss per share	6		
Basic (RMB)		(0.114)	(0.028)
Diluted (RMB)		(0.114)	(0.028)

Unaudited Consolidated Statement of Financial Position

As at 30 June 2013

(Expressed in Renminbi)

	Note	At 30 June 2013 RMB'000 (Unaudited)	At 31 December 2012 RMB'000 (Audited)
ASSETS AND LIABILITIES			
Non-current assets			
Property, plant and equipment		242,776	247,137
Leasehold land and land use rights		42,423	43,053
Investment properties		47,141	47,141
Goodwill		293,152	302,244
Other intangible assets		253,766	261,210
Prepayments for acquisition of land use right and property, plant and equipment		3,610	1,133
Prepayment for proposed acquisition of subsidiaries		–	1,000
Deferred tax assets		8,417	2,859
		891,285	905,777
Current assets			
Inventories		306,703	293,834
Tax recoverable		113	113
Trade receivables	8	204,900	193,200
Deposits, prepayments and other receivables		154,270	149,758
Amounts due from related parties		3,533	8,800
Trading securities		243	243
Pledged time deposits		10,607	8,588
Cash and cash equivalents		103,578	133,726
		783,947	788,262
Current liabilities			
Bank borrowings		293,005	249,307
Trade payables	9	231,789	241,484
Accruals and other payables		247,405	155,091
Amounts due to related parties		14,167	10,998
Amounts due to non-controlling owners of subsidiaries		12,852	14,704
Renminbi-denominated bonds		200,132	199,372
Tax payable		5,000	7,728
		1,004,350	878,684

Unaudited Consolidated Statement of Financial Position (Continued)

As at 30 June 2013

(Expressed in Renminbi)

	At 30 June 2013 RMB'000 (Unaudited)	At 31 December 2012 RMB'000 (Audited)
Net current liabilities	(220,403)	(90,422)
Total assets less current liabilities	670,882	815,355
Non-current liabilities		
Bank borrowings	13,670	13,648
Convertible bonds	133,860	129,881
Deferred tax liabilities	65,994	67,792
Other non-current liabilities	2,048	–
Consideration payables	–	78,346
	215,572	289,667
NET ASSETS	455,310	525,688
CAPITAL AND RESERVES		
Share capital	62,121	59,443
Reserves	160,061	224,913
Total equity attributable to owners of the Company	222,182	284,356
Non-controlling interests	233,128	241,332
TOTAL EQUITY	455,310	525,688

Unaudited Condensed Consolidated Statement of Changes in Equity

For the six months ended 30 June 2013

(Expressed in Renminbi)

	Share capital RMB'000	Share premium and other reserve RMB'000	Accumulated losses RMB'000	Attributable to owners of the company RMB'000	Non controlling interest RMB'000	Total equity RMB'000
Balance at 1 January 2013	59,443	455,091	(230,178)	284,356	241,332	525,688
(Loss)/profit for the period	-	-	(82,238)	(82,238)	211	(82,027)
Other comprehensive income for the period	-	(5,755)	-	(5,755)	-	(5,755)
Total comprehensive income for the period	-	(5,755)	(82,238)	(87,993)	211	(87,782)
Consideration issues	2,678	23,109	-	25,787	-	25,787
Acquisition of additional interests in subsidiaries	-	32	-	32	(9,080)	(9,048)
Disposal of a subsidiary [#]	-	-	-	-	809	809
Dividends declared to non-controlling owners of subsidiaries	-	-	-	-	(144)	(144)
Balance at 30 June 2013	62,121	472,477	(312,416)	222,182	233,128	455,310

[#] In the current period, the Group sold out all the equity interest in Xinjiaodian (Chengdu) Auto Maintain Co., Ltd., a previous subsidiary.

Unaudited Condensed Consolidated Statement of Changes in Equity (Continued)

For the six months ended 30 June 2012

(Expressed in Renminbi)

	Share capital RMB'000	Share premium and other reserve RMB'000	(Accumulated losses)/ Retained profits RMB'000	Attributable to owners of the company RMB'000	Non controlling interest RMB'000	Total equity RMB'000
Balance at 1 January 2012	58,256	439,281	120,116	617,653	257,945	875,598
(Loss)/profit for the period	–	–	(19,226)	(19,226)	8,919	(10,307)
Other comprehensive income for the period	–	668	–	668	128	796
Total comprehensive income for the period	–	668	(19,226)	(18,558)	9,047	(9,511)
Repurchase and cancellation of share	(291)	(4,924)	(291)	(5,506)	–	(5,506)
Acquisition of additional interests in subsidiaries	–	–	(41,841)	(41,841)	(32,646)	(74,487)
Dividends declared to non-controlling owners of subsidiaries	–	–	–	–	(2,176)	(2,176)
Balance at 30 June 2012	57,965	435,025	58,758	551,748	232,170	783,918

Unaudited Condensed Consolidated Statement of Cash Flows*For the six months ended 30 June 2013**(Expressed in Renminbi)*

	Six months ended 30 June	
	2013 RMB'000 (Unaudited)	2012 RMB'000 (Unaudited)
Net cash (outflow)/inflow from operating activities	(21,605)	30,836
Net cash outflow from investing activities	(26,928)	(205,398)
Net cash inflow/(outflow) from financing activities	19,956	(23,180)
Net decrease in cash and cash equivalents	(28,577)	(197,742)
Cash and cash equivalents, beginning of period	133,726	326,840
Effect of foreign exchange rate changes	(1,571)	(180)
Cash and cash equivalents, end of period	103,578	128,918
Analysis of the balances of cash and cash equivalents:		
Cash and bank balances	103,578	138,871
Bank overdrafts	-	(9,953)
	103,578	128,918

Notes to the Interim Financial Report

(Expressed in Renminbi unless otherwise indicated)

1. Organisation and principal activities

New Focus Auto Tech Holdings Limited (the “Company”) was incorporated in the Cayman Islands with limited liability and its shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) and its registered office is at Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111 Cayman Islands. Its principal place of business is in Shanghai, the People’s Republic of China (the “PRC”).

The Company is an investment holding company and its subsidiaries are principally engaged in the manufacture and sale of electronic and power-related automotive parts and accessories; and the provision of automobile repair, maintenance and restyling services and retail distribution of merchandise goods through its service chain stores network in the Greater China Region and trading of automobile accessories. The Company and its subsidiaries are collectively referred to the Group.

On 25 June 2013, with a view to improving its liquidity position and secure funding to carry out its business plans, the Company entered into various agreements as set out below:

Placing Agreement: the Company entered into a placing agreement with Morgan Stanley & Co. International plc (“the Placing Agent”) pursuant to which the Placing Agent agreed to place, on a best effort basis, up to 1,060,673,334 ordinary shares at HK\$0.30 per share.

Management Subscription Agreement: the Company and Mr. Raymond N. Chang (“Mr. Chang”), a previous director of the Company entered into a management subscription agreement pursuant to which Mr. Chang agreed to subscribe, or procure his associates (either Ms. Wang Chin-wei, Mr. Chang’s spouse, or Full Chance Finance Limited, a company wholly-owned by Ms. Wang Chin-wei) to subscribe, for 51,866,667 new ordinary shares at HK\$0.30 per share.

STIC Amendment Deed: the Company entered into a STIC Amendment Deed with investors for the amendments to the terms and conditions of the convertible bonds (the “CBs”) which were issued in the year 2011. Under the STIC Amendment Deed, the Company shall have the right and obligation to redeem the CBs in full with an aggregate redemption amount of US\$40 million (“Redemption of the CBs”) subject to the approval by the Hong Kong Stock Exchange and the completion of the placing under the Placing Agreement.

Investment Agreement: the Company and CDH Fast Two Limited (“the Investor”) entered into an investment agreement pursuant to which i) the Company agreed to issue and the Investor agreed to subscribe for 1,262,564,333 ordinary shares at HK\$0.30 per share and ii) the Company will issue zero coupon convertible bonds in the aggregate principal amount of US\$48,685,000 to the Investor.

On 28 August 2013, all the conditions precedent set out in the Placing Agreement, the Management Subscription Agreement, the STIC Amendment Deed and the Investment Agreement have been satisfied or otherwise waived (where permissible) and completion of the transactions took place on the same day.

2. Basis of preparation

The Interim Financial Report of the Group for the six months ended 30 June 2013 has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, including compliance with Hong Kong Accounting Standard (“HKAS”) 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”). It was authorized for issue on 30 August 2013.

The Interim Financial Report has been prepared in accordance with the same accounting policies adopted in the 2012 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2013 annual financial statements.

The preparation of interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

The significant judgements made by management in applying the Group’s accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended 31 December 2012.

During the current period, the Group has incurred a loss of approximately RMB82,027,000 and at the end of the reporting period, the Group’s current liabilities exceeded the current assets by approximately RMB220,403,000. These conditions indicate the existence of a material uncertainty that may cast significant doubt about the Group’s ability to continue as a going concern, and therefore the Group may not be able to realise its assets and discharge liabilities in the normal course of business. However, as detailed in note 1, the directors are of the opinion that after the completion of the Placing Agreement, the Management Subscription Agreement, the STIC Amendment Deed and the Investment Agreement, the Group will have sufficient resources to satisfy future working capital and other financing requirements for the next twelve months from the end of the reporting period. Accordingly, the financial report has been prepared on a going concern basis.

The Consolidated Interim Financial Report is unaudited, but has been reviewed by the Company’s auditors, KPMG in accordance with Hong Kong Standard on Review Engagements 2410, *Engagements to review financial statements*, issued by the HKICPA. KPMG’s independent review report to the Board of Directors will be included in the interim financial report.

3 Turnover and segment information

Turnover, which is also revenue, represents the sales value of goods supplied and services provided to customers and is analysed as follows:

	Six months ended 30 June	
	2013 RMB'000	2012 RMB'000
Sale of goods	412,882	417,871
Service income	242,730	242,378
	655,612	660,249

(a) Reportable segment

The Group determines its operating segments based on the reports reviewed by the chief operating decision-makers that are used to make strategic decisions.

The Group operates in two reportable segments: (i) the manufacture and sale of automobile accessories (the "Manufacture segment"); and (ii) the provision of automobile repair, maintenance and restyling services and trading of automobile accessories (the "Service and Trading segment").

Inter-segment transactions are priced with reference to prices charged to external parties for similar orders. Central revenue and expenses are not allocated to the operating segments as they are not included in the measure of the segments' results that is used by the chief operating decision – makers for assessment of segment performance.

3 Turnover and segment information *(Continued)*

(a) **Reportable segment** *(Continued)*

Set out below is an analysis of segment information:

For the six months ended 30 June 2013	The Manufacture segment RMB'000	The Service and Trading segment RMB'000	Elimination RMB'000	Total RMB'000
Revenue				
External revenue	169,576	486,036	-	655,612
Internal revenue	334	-	(334)	-
Segment revenue	169,910	486,036	(334)	655,612
Reportable segment results	(8,150)	(56,589)	-	(64,739)
Interest income	85	1,329		1,414
Unallocated interest income				-
Total interest income				1,414
Interest expenses	(467)	(353)		(820)
Unallocated interest expenses				(14,786)
Total interest expenses				(15,606)
Impairment loss on goodwill	-	(7,164)		(7,164)
Impairment loss on other intangible assets	-	(6,836)		(6,836)
Depreciation and amortisation charges	(8,614)	(13,316)		(21,930)
Unallocated depreciation and amortisation charges				(15)
Total depreciation and amortisation charges				(21,945)
Income tax expenses	(284)	(1,103)		(1,387)

3 Turnover and segment information *(Continued)***(a) Reportable segment** *(Continued)*

For the six months ended 30 June 2012	The Manufacture segment RMB'000	The Service and Trading segment RMB'000	Elimination RMB'000	Total RMB'000
Revenue				
External revenue	152,670	507,579	–	660,249
Internal revenue	13,218	–	(13,218)	–
Segment revenue	165,888	507,579	(13,218)	660,249
Reportable segment results	(8,184)	18,186	–	10,002
Interest income	69	952		1,021
Unallocated interest income				356
Total interest income				1,377
Interest expenses	(4,213)	(312)		(4,525)
Unallocated interest expenses				(7,763)
Total interest expenses				(12,288)
Depreciation and amortisation charges	(8,391)	(7,978)		(16,369)
Unallocated depreciation and amortisation charges				(14)
Total depreciation and amortisation charges				(16,383)
Income tax benefit/(expenses)	936	(6,482)		(5,546)

3 Turnover and segment information *(Continued)*

(b) Reconciliation of reportable segment profit or loss, and assets and liabilities

	Six months ended 30 June	
	2013 RMB'000	2012 RMB'000
(Loss)/profit before income tax expense		
Reportable segment (loss)/profit	(64,739)	10,002
Unallocated other revenue and gains or losses	6,496	356
Unallocated corporate expenses	(7,611)	(7,356)
Unallocated finance costs	(14,786)	(7,763)
Consolidated loss before income tax expense	(80,640)	(4,761)
	At 30 June 2013 RMB'000	At 31 December 2012 RMB'000
Assets:		
Reportable segment assets	1,626,608	1,643,090
Unallocated corporate assets	48,624	50,949
Consolidated total assets	1,675,232	1,694,039
Liabilities:		
Reportable segment liabilities	871,959	832,607
Unallocated corporate liabilities	347,963	335,744
Consolidated total liabilities	1,219,922	1,168,351

3 Turnover and segment information *(Continued)*

(c) **Geographical segments**

Segment revenue from external customers of the Group and non-current assets other than financial instruments and deferred tax assets ("Specified non-current assets") by geographical locations is presented as below:

	Revenue from external customers		Specified non-current assets	
	At 30 June 2013 RMB'000	At 30 June 2012 RMB'000	At 30 June 2013 RMB'000	At 31 December 2012 RMB'000
PRC (Place of domicile)	443,851	396,069	808,137	824,465
America	109,267	134,380	-	-
Europe	15,091	10,017	-	-
Asia Pacific	13,707	18,801	-	-
Taiwan	73,696	100,982	74,731	78,453
	655,612	660,249	882,868	902,918

The revenue information is based on the locations of the customers.

(d) **Major customers**

During the period, the Group's customer base is diversified and there was no customer with whom transactions exceeded 10% of the Group's revenues.

4 Finance costs

	Six months ended 30 June	
	2013 RMB'000	2012 RMB'000
Interests on bank borrowings		
– wholly repayable within five years	7,086	4,113
Interest on Renminbi-denominated bonds	4,541	4,489
Imputed interest on convertible bonds	3,979	3,686
	15,606	12,288

5 Income tax expenses

	Six months ended 30 June	
	2013 RMB'000	2012 RMB'000
Current tax – PRC and Taiwan corporate income tax	8,743	5,887
Deferred taxation	(7,356)	(341)
	1,387	5,546

No provision for Hong Kong profits tax has been made as the Group had no taxable profits arising in Hong Kong for the six months ended 30 June 2013 (six months ended 30 June 2012: Nil). Taxation for overseas subsidiaries is similarly charged at the appropriate current rates of taxation ruling in the relevant jurisdictions.

6 Loss per share

The calculations of basic and diluted loss per share are based on:

	Six months ended 30 June	
	2013 RMB'000	2012 RMB'000
Loss		
Loss for the year attributable to the owners of the Company, used in the basic and diluted loss per share calculation	(82,238)	(19,226)
Shares		
Weighted average number of ordinary shares for the basic loss per share calculation	718,464	681,194
Effect of dilution – weighted average number of ordinary shares:		
– Share options [#]	–	–
– Convertible bonds [*]	–	–
Weighted average number of ordinary shares adjusted for the effect of all potential ordinary shares	718,464	681,194

[#] *The computation of diluted loss per share for the six months ended 30 June 2013 and 2012 does not assume the conversion of the Company's outstanding share options since their exercise would result in a reduction in loss per share.*

^{*} *As convertible bonds are mandatorily convertible into ordinary shares of the Company, the ordinary shares to be issued upon conversion of the convertible bonds are included in the computation of basic and diluted loss per share for the six months ended 30 June 2013 and 2012.*

7 Dividend

The directors do not recommend the payment of an interim dividend for the six months ended 30 June 2013 (30 June 2012: Nil).

8 Trade receivables

Details of ageing analysis are as follows:

	At 30 June 2013 RMB'000	At 31 December 2012 RMB'000
Current to 30 days	62,679	49,702
31 to 60 days	47,525	56,517
61 to 90 days	41,656	30,488
Over 90 days	68,411	71,410
	220,271	208,117
Less: allowance for doubtful debts	(15,371)	(14,917)
	204,900	193,200

9 Trade payables

Details of the ageing analysis are as follows:

	At 30 June 2013 RMB'000	At 31 December 2012 RMB'000
Current to 30 days	108,047	109,282
31 to 60 days	33,690	40,104
61 to 90 days	33,372	37,524
Over 90 days	56,680	54,574
	231,789	241,484

MANAGEMENT DISCUSSION AND ANALYSIS

Overview

The Group strives to become a leading enterprise in the automotive after-sales service market in the Greater China region.

Results Highlights

Revenue

For the six months ended 30 June 2013 (the "Period"), the Group recorded a consolidated turnover of approximately RMB655,612,000, representing a decrease of RMB4,637,000 compared to the corresponding period of 2012 (corresponding period of 2012: approximately RMB660,249,000). The turnover of services business amounted to approximately RMB486,036,000, accounting for approximately 74.13% of the Group's consolidated turnover and a decrease of approximately RMB21,543,000 compared to the corresponding period of 2012 (corresponding period of 2012: approximately RMB507,579,000). The decrease was mainly attributable to the decreasing demand of car owners due to sluggish economy in the PRC. The turnover of the manufacturing business amounted to approximately RMB169,576,000, accounting for approximately 25.87% of the Group's consolidated turnover and an increase of approximately RMB16,906,000 compared to the corresponding period of 2012 (corresponding period of 2012: approximately RMB152,670,000). The increase was mainly originated from orders regained from global OEM customers and the expansion into new markets.

Gross profit and gross margin

Gross profit for the Period was approximately RMB199,319,000, up approximately RMB11,394,000 compared to the corresponding period of 2012 (corresponding period of 2012: approximately RMB187,925,000). The increase was mainly attributable to the increase in gross profit margin of the Group's service business arising from improved cost control, store layout and products mix. Gross profit margin for the period was approximately 30.40%, representing an increase of approximately 1.94 percentage point as compared to that of the corresponding period of 2012 (corresponding period of 2012: approximately 28.46%).

Expenses

Distribution costs for the Period were approximately RMB169,769,000 (corresponding period of 2012: approximately RMB124,472,000), representing an increase of approximately RMB45,297,000. The increase was mainly attributable to the growth of the Group's distribution costs in the service business, which included:

- 1) distribution costs of approximately RMB17,000,000 from Changchun Guangda Automobile Trading Co., Ltd ("Changchun Guangda") and IPO Automotive Corporation Limited. ("IPO Automotive") incurred during the Period were consolidated into the Group;
- 2) additional rental, exhibition expenses, advertising expenses and labour costs of approximately RMB26,000,000 in aggregate incurred from certain retail stores newly established for the retail business of the Group and business expansion.

Administrative expenses for the Period were approximately RMB86,308,000 (corresponding period of 2012: approximately RMB66,602,000), representing an increase of approximately RMB19,706,000 as compared to the corresponding period of 2012. The increase was mainly due to the growth of the Group's administrative expenses in service business which included:

- 1) administrative expenses of approximately RMB3,210,000 from Changchun Guangda and IPO Automotive incurred during the Period that were consolidated into the Group; and
- 2) additional labour, office and IT system expenses of approximately RMB20,500,000 incurred in strengthening the service business's operation and management team by establishing additional marketing and sales departments;

Operating loss

Operating loss for the Period was approximately RMB65,034,000 (corresponding period of 2012: operating profit of approximately RMB7,527,000), representing a decline in operating profit of approximately RMB72,561,000. It was mainly attributable to the increase in distribution costs and administrative expenses of approximately RMB65,003,000 and the impairment of approximately RMB14,000,000 on goodwill and intangible assets allocated to Shenzhen Yonglonghang Auto Service Ltd ("Shenzhen Yonglonghang") during the Period.

Finance costs

Net finance costs for the Period amounted to approximately RMB15,606,000 (corresponding period of 2012: approximately RMB12,288,000), up approximately RMB3,318,000 as compared to the corresponding period of 2012. The increase was mainly due to the increase in interests paid for bank borrowings which had been used to settle part of the considerations for the acquisitions conducted by the Group.

Taxation

Income tax expenses for the Period were approximately RMB1,387,000 (corresponding period of 2012: approximately RMB5,546,000), representing a decrease of approximately RMB4,159,000, which was mainly due to the decrease in the profit before tax of the Group.

Loss Attributable to Shareholders

Loss attributable to shareholders for the Period was approximately RMB82,238,000 (corresponding period of 2012: loss of approximately RMB19,226,000), representing an increase of approximately RMB63,012,000. The loss attributable to shareholders excluding impairment on goodwill and intangible assets during the Period was approximately RMB69,947,000, which was close to RMB61,593,000, being the loss attributable to shareholders excluding impairment on goodwill and intangible assets during the second half of 2012. Loss per share was approximately RMB11.4 cents (corresponding period of 2012: loss per share of approximately RMB2.8 cents).

Financial Position and Liquidity

As at 30 June 2013, net current liabilities of the Group amounted to approximately RMB220,403,000 (31 December 2012: net current liabilities of approximately RMB90,422,000) and current ratio was approximately 0.78 (31 December 2012: approximately 0.90).

Gearing ratio, calculated by dividing total liabilities by total assets, was approximately 72.81% as at 30 June 2013 (31 December 2012: approximately 68.97%).

Total bank borrowings of the Group were approximately RMB306,675,000 as at 30 June 2013 (31 December 2012: approximately RMB262,955,000). Bank overdrafts of the Group were zero as at 30 June 2013 (31 December 2012: approximately RMB169,000). Most bank borrowings are denominated in Renminbi ("RMB") and New Taiwan Dollar ("NTD") with floating interest rate.

Financial Guarantees and Pledge of Assets

As at 30 June 2013, the net book values of property, plant and equipment and leasehold land and land use rights and time deposits pledged as securities for the Group's bank borrowings totalled approximately RMB151,998,000 (31 December 2012: approximately RMB138,679,000).

Material Acquisitions and Disposals of Subsidiaries and Associated Companies

On 18 February 2013, the Company entered into a share purchase agreement with the minority shareholders of New Focus Richahaus Co., Ltd. ("New Focus Richahaus"), pursuant to which, the Company acquired 18.68% equity interest in New Focus Richahaus at a consideration of NTD42,029,326. After the completion of the acquisition on 19 March 2013, the Company's indirect equity interest in New Focus Richahaus increased to 100%.

On 23 September 2011, the Company and Mr. Chen Bing Yu (陳炳煜), Ms. Li Zhen Fei (李貞斐) and Mr. Li Zheng Guo (李正國) ("Hubei Autoboom Vendors") entered into the equity transfer agreement (the "Equity Transfer Agreement") in relation to the acquisition of 51% equity interest in Hubei Autoboom, and the acquisition completed on 23 September 2011. On 18 February 2013, the Company and Hubei Autoboom Vendors entered into a supplemental agreement to amend the terms of the Equity Transfer Agreement, including the payment method, pursuant to which the Company is obligated to pay Hubei Autoboom Vendors a sum of RMB27,621,178 of which RMB4,000,000 will be satisfied by way of cash and RMB23,621,178 will be satisfied by the issue of 29,749,744 new shares in the Company at the issue price of HK\$0.98. The said sum of RMB4,000,000 has been settled and the new shares have been issued within the Period.

In relation to the acquisitions of 51% equity interest in Shenzhen Yonglonghang on 25 November 2009, 51% equity interest in Shanghai Astrace on 28 June 2011 and 100% equity interest in IPO Automotive on 15 November 2012, the Company has updated on the determination and settlement of consideration. Details can be referred to the Company's announcement dated 26 July 2013.

Significant Investments

During the Period, the Group did not make any significant investments.

Exchange Risk

During the Period, the settlement currency of the Group was mainly USD. In order to minimise foreign exchange risk, the Group usually fixed the exchange rate with procurement contracts and adjusted the quotation policy, which enabled the transfer of the exchange rate risk to both up and down streams. Directors are of the view that there was no significant exchange risk for the Group.

Contingent Liabilities

As at 30 June 2013, the Group had no significant contingent liabilities.

Employees and Remuneration Policy

As at 30 June 2013, the Group employed a total of 5,405 (30 June 2012: 4,425) full-time employees, of which 739 (30 June 2012: 623) were managerial staff. The Group is committed to the recruitment of talented staff to enrich its expertise. In order to attract and retain outstanding employees, the Group also provides benefits such as medical insurance and housing allowances in addition to the various mandatory pension schemes stipulated by the state. Outstanding employees may also be granted discretionary bonuses and share options as incentive.

Dividends

The Board does not recommend the payment of an interim dividend for the six months ended 30 June 2013 (corresponding period of 2012: nil).

Significant Events After the End of the Reporting Period

The Company proposed several transactions separately under the placing agreement, the management subscription agreement, the STIC amendment deed and the investment agreement as disclosed in the Company's announcement dated 26 June 2013 and the circular of the Company to its shareholders dated 17 July 2013 ("Transactions"). The completion of the Transactions took place on 28 August 2013. More details about the Transactions were disclosed in the Company's announcement dated 28 August 2013.

Business Progress

Being a country that owns a car count of over 100 million, China is becoming the largest prime destination for auto after-sales service providers over the world. According to the statistics by the China Automobile Dealers Association (CADA) (中國汽車流通協會), the market scale of auto after-sales in China will still maintain an annual growth of about 20%, representing an increase of RMB100 billion in terms of output value every year. It is expected that the scale of output value will reach over RMB800 billion after three years, surpassing the United States to become the biggest auto after-sales market in the world. Not only do the multi-national auto parts giants over the world expedite their layout in China, the local auto chain repair brands and traditional 4S stores in China also actively join to share this valuable opportunity. With the rapid growth of China automotive market and the gradual aging of its average vehicle age, the frequency and demand for automotive repair and maintenance will keep increasing. Chain stores that provide high quality and cost-effective automotive after-sales services will serve as the mainstream for the future automotive after-sales market.

As at 30 June 2013, the Group has 88 consumer service retail centres and 18 B2B mega stores across the Greater China region, being the outstanding player with the largest scale and most stores among the industry peers. The extensively spread store scale receives widely recognition of the leading enterprises over the globe, enabling the Group to become the first preference of partner when they enter the rapid-developing China automotive after-sales market.

In 2012, measures such as the significant layout design of stores, introduction of new management team and brand integration indeed created financial burden to the Group, and the huge expenses affected the profit level in the first half of 2013. In the first half of 2013, the Group has actively taken measures which would improve the operation performance of service retail business in the long term, enhanced the product structure of B2B Mega Store system and won OEM orders from the world-class clients. The Group has entered a recovery stage and it is expected it will get back on track in the second half of 2013.

Within the Period, the following progress was achieved by the Group:

Continue to introduce strategic partnership

In January 2013, the Group entered into a strategic partnership agreement with Castrol (Shenzhen) Co., Limited (“Castrol”), a wholly-owned subsidiary of British Petroleum Group, under which the Group will work together with Castrol to create a “Castrol” branded oil change station at our service and retail outlets to provide our customers with rapid and reliable oil change services.

Enhance the product structure of wholesale business

The Group further increased the proportion of products with rigid demand sold by the Group’s wholesale business except Shanghai Astrace Trade Development Company Limited, such as motor oil, tyres and easily damaged parts, with an aim to expand the realm of quick maintenance market. In the meanwhile, it conducted the integration and selection of product brands in order to optimize the allocation of product resources and to reduce the cost consumption incurred by ineffective products while increased the satisfaction and recognition from customers. Through the transactions with 4S stores and street side stores, it explored the potential customers with high quality in the market to increase its market share.

Manufacturing business

During the period under review, the Group re-gained orders from world-class clients, strived to involve in product design, research and development and at the same time to explore new clients. It adopted the cutting-edge technology from domestic and overseas, aiming to enter the consumer market with the features of “light, thin, short, small, intelligent and green”. Currently certain products have already entered the domestic and overseas OEM market and been well recognized by the automotive consumer market.

Prospects

Apart from continuing to implement the operation strategies which have been proved to be effective, focus will also be placed on the following strategies:

Termination of loss and reduction of expenses

After the implementation of new operation mode in Eastern China, Southern China and Taiwan in 2012, due to a huge expense from re-design, operations in these three regions failed to make contribution to the Group's net profit performance in the first half of this year even there was an increase in gross margin. The Group plans to streamline its organization in the second half of 2013 in order to reduce the cost of headquarters for the three regions. In order to enhance its management efficiency, the Group will overcome the weaknesses in each region one by one to focus on the important issues such as how to enhance the product portfolio and promotion solution in Eastern China, how to create clients centralization and attract secondary consumption in Taiwan, and how to achieve profitability in Southern China after the formation of management system. Once these key issues have been improved, the new operation mode will generate positive effects.

Resources inclination and prioritized development

Northern and Northeastern China are the core strategic markets of the Group. The performance of Beijing Aiyihang Auto Service Ltd ("Beijing Aiyihang") and Changchun Guangda has always shown an overall upward trend. It can be noted that the development potential in Northern and Northeast in China is unprecedented. In the second half of 2013, the Group will realize the resources inclination to devote limited resources in focus on developing businesses of Beijing Aiyihang and Changchun Guangda, while at the same time, strive to maintain profitability in the other regions, with an aim to drive the joint development in other regions by the force of the success of Beijing Aiyihang and Changchun Guangda.

Co-operation with the industry peers and alliance with different industries

In July 2013, the Group entered into a strategic co-operation agreement with ExxonMobil (China) Investment Co., Ltd to launch the state-of-art "Focus Oil Change" program. The fully automatized "central monitoring refuel equipment" will be launched in designated repair and maintenance spots in the stores of the Group across the country. The standard SOP examination procedure and fully automatized refuel equipment will not only provide car owners with preventive maintenance services, but also offer them the rapid and convenient experience with fastest and the most price competitive service.

The auto after-sales services market in China will enter the era of mass-scale operations from small-scale and separated mode of operations. The Group will follow this trend of industry integration and capture the huge merger and acquisition opportunities in order to further raise its market share of retailing business in Greater China region and consolidate the long term leading position of the Group in the industry. The Group will leverage its previously accumulated operation experience to fully improve the performance of the acquired stores, maximize the effects of synergies among the domestic service retailing business and B2B mega stores so as to significantly enhance its operation capability.

Creation of demand and enhancement of efficiency

Under the duo expansion of overseas trading and domestic sales in the manufacturing business, the Group will focus on achieving good result, actively soliciting new clients, seeking new projects and orders, aiming for re-gaining lost clients as well as developing new markets (including regions such as Middle East, Africa, Latin America). As for domestic sales, it will enhance the organic development and introduce OEM processing business. In addition, it will also attach an importance to the price competitiveness and flexibility of design, leveraging the common platform, models and spare parts for realizing the efficiency.

After the integration in 2012 and the adjustment in the first half of 2013, we firmly believe that the future development potential of the Group is substantial. On 28 August 2013, the Group successfully obtained capital injection of about RMB600 million from the CDH Investments (鼎暉投資), an investment giant in China. It also completed the financing of approximately RMB240 million through placing by Morgan Stanley as placing agent. Such fund raising activities improved the Group's short-term liquidity position, strengthened its overall finance capability and provided the Group with sufficient capital for potential acquisition and establishing new stores as part of its expansion strategy. By leveraging the reputation of CDH Investments in China and its insight and understanding of the local market, the Group will further develop its business plans, aiming to actively establish an enterprise that makes shareholders satisfied and staff proud, and that receives recognition from partners and gains respect from competitors.

Purchase, Sale and Redemption of the Company's Listed Securities

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed shares during the Period.

Corporate Governance

Save as disclosed below, in the opinion of the Directors, the Company has complied with the Corporate Governance Code ("CG Code") as set out in Appendix 14 of the Listing Rules during the Period.

Save for Mr. Hung, a former executive Director (re-designated as a non-executive Director and the vice-chairman of the Board effective from 28 August 2013), and Mr. Du Haibo, a former independent non-executive Director, the other former Directors did not attend the Company's 2013 annual general meeting ("AGM") as provided for in code 6.7 of the CG Code as the majority of them were engaged in other commitments. The Company is of the view that Mr. Hung, being the former Chairman of the Board and the nomination committee, and Mr. Du Haibo, being the former chairman of the audit committee, were able to answer questions from the shareholders at the AGM and to develop a balanced understanding of the shareholders' view.

At present, the Company has four Board committees. The below provides the membership information of these committees on which each Board members serves.

1. Audit Committee:
Mr. Hu Yuming (chairman), Mr. Lin Lei and Mr. Du Jinglei
2. Remuneration Committee:
Mr. Hu Yuming (chairman), Mr. Zhang Jie and Mr. Ying Wei
3. Nomination Committee:
Mr. Wang Zhenyu (chairman), Mr. Lin Lei and Mr. Zhang Jie
4. Strategy Committee:
Mr. Zhang Jie (chairman), Mr. Lin Lei, Mr. HUNG Wei-Pi, John and Mr. Wang Zhenyu

Directors' Securities Transactions

The Company has adopted a code of conduct regarding securities transactions of Directors on terms no less than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers contained in Appendix 10 of the Listing Rules (the "Model Code"). To ensure the Directors' dealings in the securities of the Company during the Period were conducted in accordance with the Model Code, a committee (the "Securities Committee") of the Board comprising Mr. Hung as chairman and Ms. Hung Ying-Lien was set up to deal with such transactions. Prior to any dealing in the securities of the Company, a Director was required to notify the chairman of the Securities Committee or in the case of dealings by Mr. Hung himself, notify Ms. Hung Ying-Lien in writing and obtain a written acknowledgement from the Securities Committee. Having made specific enquiry of all Directors by the Securities Committee of the Company, all Directors confirmed that they had complied with the Model Code regarding Directors' securities transactions throughout the Period.

Audit Committee

At present, the audit committee comprises Mr. Hu Yuming, Mr. Lin Lei and Mr. Du Jinglei. Mr. Hu Yuming and Mr. Lin Lei are independent non-executive directors of the Company, and Mr. Du Jinglei is a non-executive director of the Company. Mr. Hu Yuming is the chairman of the audit committee.

The audit committee of the Company has reviewed with management the accounting principles and practices adopted by the Group and discussed auditing, internal control and financial reporting matters, including the unaudited consolidated interim financial statements of the Group for the six months ended 30 June 2013. The accounting information given in this announcement has not been audited but has been reviewed by the auditors of the Company.

By Order of the Board

New Focus Auto Tech Holdings Limited

Wang Zhenyu

Chairman

Hong Kong, 30 August 2013

As at the date hereof, the Directors of the Company are: executive Director – ZHANG Jianxing; non-executive Directors – WANG Zhenyu, HUNG Wei-Pi John, YING Wei and DU Jinglei; and independent non-executive Directors – HU Yuming, LIN Lei and ZHANG Jie.